



## LI Qinghua

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Language 中文、 英文

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Practices International Projects Business Center

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### Professional Experience

Lawyer Li has long specialized in foreign-related legal services, with extensive experience in cross-border investment, financing and M&A, international commercial dispute resolution, and compliance for state-owned enterprises. In dispute resolution, Lawyer Li has represented clients before the Supreme People's Court, various provincial high courts and intermediate courts, as well as in arbitration proceedings at the ICC, SIAC, and CIETAC, achieving outcomes that have satisfied clients. In non-contentious matters, Lawyer Li has served as long-term outside counsel for over a dozen companies, including central state-owned enterprises, other SOEs, and foreign-invested enterprises, and has assisted clients in completing hundreds of non-contentious projects. These include, but are not limited to, acquisitions and mergers, asset transfers, and domestic and overseas bond issuances and financing. Particularly in the field of cross-border investment, financing and M&A, Lawyer Li is skilled at selecting the most suitable international law firms as collaborative partners and acting as the "Overall Project Lead" to manage and coordinate with overseas counsel, ensuring comprehensive risk control throughout the entire process for Chinese clients.

### Social Activities

- Cooperative Postgraduate Supervisor, Law School of Shandong University

- Member, Shandong Provincial Arbitration Expert Database
- Arbitrator, Qingdao Arbitration Commission/Zibo Arbitration Commission/Beihai Arbitration Commission (Beihai International Arbitration Court)
- Deputy Secretary-General, SCO Arbitration Center of Qingdao Arbitration Commission
- Member, Shandong Provincial Hundred-Person Foreign-Related Arbitration Service Team
- Designated Foreign-Related Legal Talent, Jinan City
- Member, International Trade & International Investment Law Committee, Shandong Provincial Lawyers Association
- Member, Foreign-Related Dispute Resolution Committee, Jinan City Lawyers Association
- Mentor for Foreign-Related Law, Jinan Lawyers "Ten-Hundred-Thousand" Specialized Talent Training & Enhancement Program
- Mediator, People's Mediation Committee of Qingdao Cross-Border E-Commerce Association

#### Representative Cases

#### Commercial Litigation & Arbitration

- Represented a Cypriot company in a share transfer dispute. After proceedings through first instance, second instance, remand for retrial (first and second instance), successfully obtained a retrial by the Supreme People's Court, which overturned the original judgments and fully upheld the client's claims.
- Represented a listed company in an international sale of goods contract dispute before the Qingdao Intermediate Court (Successful outcome; the case was selected as a 2022 Typical Case of "Equal Protection of the Legitimate Rights and Interests of Chinese and Foreign Parties" by Shandong Provincial Courts and included in the Supreme People's Court's Case Database).
- Represented a Shandong-based listed company in a product quality dispute with a Canadian company before the Qingdao Intermediate Court (The listed company prevailed, stabilizing its stock price and overseas market share).

- Represented a US company in an international sale of goods contract dispute against a Rizhao-based company in an arbitration administered by the Qingdao Arbitration Commission (This was the first English-language arbitration case for the commission and was selected as one of its Top Ten Cases of 2021).
- Represented a domestic listed company in a CIETAC arbitration concerning an agency contract dispute with a Canadian company, successfully reducing the client's (as Respondent) claimed liability by approximately RMB 94 million.
- Represented a domestic listed company in a CIETAC arbitration concerning an agency contract dispute with a US company, successfully reducing the client's (as Respondent) claimed liability by RMB 58 million.
- Represented a Shandong-based port company in a CIETAC arbitration concerning a sale of goods dispute with a Mexican company, successfully assisting the client in recovering the payment through a settlement.
- Represented a Russian company in applying to the Qingdao Intermediate Court for the recognition and enforcement of an arbitral award issued by the International Commercial Arbitration Court at the Chamber of Commerce and Industry of the Russian Federation (MKAC). Recognition and enforcement were granted (The case was selected as a typical case involving the ascertainment of foreign law by the Qingdao International Commercial Court).
- Represented an Australian company in applying to the Linyi Intermediate Court for the recognition and enforcement of an arbitral award issued by the Australian Centre for International Commercial Arbitration (ACICA). Recognition and enforcement were granted.
- Represented an Ethiopian client in an ICC arbitration concerning a dispute over compensation for damages related to product quality. The case was concluded via mediation, resulting in compensation for the client.
- Represented a central state-owned enterprise (power engineering construction company) in an ICC arbitration in Singapore regarding an overseas project dispute. The case was concluded via mediation, reducing the client's (as Respondent) claimed liability by over RMB 60 million.
- Represented a central state-owned enterprise (power engineering construction company) in a SIAC arbitration concerning a major overseas project dispute, with a dispute value of RMB 1.12 billion (Ongoing).

#### Foreign-Related Non-Litigation Services

- A domestic kitchenware enterprise regarding shareholder disputes and corporate separation.
- A state-owned enterprise in Qingdao, Shandong, as its retained legal counsel, leading and assisting in the completion of over a hundred projects including acquisitions, new investments, and asset transfers.
- A provincial-level SOE's Hong Kong subsidiary regarding an equity investment and cross-border financing project with BIK, a Canadian multinational mining group.
- The Institute of Oceanology, Chinese Academy of Sciences (IOCAS) regarding a marine ecological ranch cooperation project with Indonesia's National Research and Innovation Agency (BRIN).
- A Zibo-based international company regarding the review of a natural gas sales contract with a Russian company.
- A Beijing-based state-owned petrochemical engineering company regarding a technology transfer project with a large Russian state-owned enterprise.
- A state-owned enterprise (shipbuilding company) regarding a share acquisition project with Samsung Heavy Industries.
- A listed company in the textile sector regarding a greenfield investment project in the United States and an acquisition project in Indonesia.
- A Qingdao municipal state-owned enterprise regarding a due diligence project for its investment in the United States.
- An international port company regarding an equity transfer project in Indonesia.
- A Qingdao municipal state-owned enterprise regarding the acquisition of the German company KW.
- A Shanghai municipal state-owned enterprise regarding a bankruptcy claim project against a Russian debtor.
- A Beijing municipal state-owned enterprise regarding a bankruptcy claim project against a Russian debtor.
- A Chinese aviation company regarding a bankruptcy claim project against a Russian debtor.
- A Hunan-based private enterprise regarding the acquisition of a Russian airline.

- A large foreign-invested enterprise in Qingdao regarding a bankruptcy claim project against a Canadian debtor.
- A Qingdao listed company regarding a bankruptcy claim project against a Spanish debtor.

#### Education Background

- May 2017: BPP Law School, United Kingdom
- 2005-2010: Shandong University, Dual Bachelor's Degree in English and Law